

Andrew Fletcher, MD, CPE, talks about

Empowering Your Organization to Demonstrate Value Through **Utilization Management**



The **best value** for patients comes through:

Appropriate Care | Collaboration | Sharing Knowledge | Advancing Laboratory Medicine

ARUP's utilization management (UM+) portfolio of services is a comprehensive program giving clients powerful, actionable metrics to:

- Analyze ordering patterns to identify over, under, and misuse of tests.
- Estimate the clinical and economic impact of suboptimal test ordering.
- Improve patient care with shorter times to diagnosis.
- Develop and implement a laboratory test formulary.
- Establish client UM program governance and engage ordering physicians.
- Minimize downstream costs through appropriate testing.

Dr. Fletcher's enthusiastic approach to laboratory stewardship, combined with his broad perspective for the expanding applications of utilization management, will benefit your organization and the patients you serve.

Andrew Fletcher, MD, CPE

Medical Director, Consultative Services, ARUP Laboratories

Dr. Fletcher is a board-certified anatomic/clinical pathologist and certified physician executive with significant experience in leading quality across an organization and reducing clinical variation to effectively drive safety and value. Most recently, he was instrumental in developing a utilization management program that captured over \$1 million in cost savings within the first year and significantly improved downstream metrics driving utilization in various areas, including pharmacy, radiology, length of stay, and sepsis mortality. Dr. Fletcher has a doctor of medicine degree from the Mercer University School of Medicine in Georgia and is currently pursuing his MBA from the University of Massachusetts at Amherst. He completed a surgery internship at the Geisinger Medical System in Pennsylvania, as well as a residency in anatomic and clinical pathology and a cytopathology fellowship at the University of Florida in Gainesville. Dr. Fletcher has received numerous awards for quality and utilization, including research grants for blood utilization.

Utilization Management Dashboards

ARUP's utilization management dashboards allow hospital laboratories to monitor reference testing utilization in real time.

Target areas of opportunity at-a-glance.

View annual or monthly sendout spend.

Sort your tests by cost or volume.

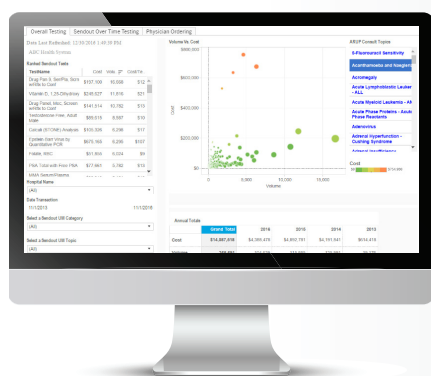
Filter by commonly misordered or generally preferred testing.

Search by ARUP test number, test name, or physician name.

Monitor utilization trends and interventions over time.

Benchmark facilities within your health system.

Compare physician ordering and identify utilization outliers.



Users can access their referral testing data in multiple ways:

- View data on the web 24/7 via our secure server, ARUP Connect™.
- Generate customized reports and select how often reports are emailed.
- Download images for presentations or PDF reports.
- Download data to Excel for further analysis.

To learn more or to schedule a webinar, contact your local ARUP Account Executive or email:
consultativeservices@aruplab.com

Laboratory and medical directors now have immediate access to requested reports to make important decisions about their lab.