

Lead Your Lab into the Future



How can you **navigate CEO concerns** while addressing the bottom line?

1

Identify innovative approaches to expense reduction

70% of downstream decisions are driven by the laboratory

Minimize unwarranted clinical variation

25% of tests are unnecessary and up to 30% are inappropriate

2

3

Control avoidable utilization

77% of physicians say the frequency of unnecessary testing is a serious problem

With 13 billion tests performed in the U.S. each year, **labs are an unrecognized healthcare industry asset.**

Dickerson JA, et al. Transforming laboratory utilization review into laboratory stewardship... *J Appl Lab Med* 2017;2(2):259-68.

Research Report. www.choosingwisely.org/about/research-report (accessed on July 2, 2018).

Lyu H, et al. Overtreatment in the United States. *PLoS One* 2017;12(9).

Demonstrate the Value of Your Lab

with Optimized Analytics

Our commitment to your success goes beyond utilization management for the sake of cutting costs—we focus on evidence-based, patient-centered efforts that:

- **Improve** the ordering, reporting/retrieval, and interpretation of medically necessary tests
- **Develop**, maintain, and improve systems to provide adequate financial coverage for these tests
- **Help** providers improve the quality of patient care while reducing costs to patients, hospitals, and health systems

At ARUP, we go the extra mile to customize a program that provides feasible solutions, implements intelligent tools, and enables your clinicians to be good stewards.

Our consultants work hard and smart to ensure your program withstands the dynamic, ever-evolving healthcare industry.



Continue the conversation—
contact your account executive or email
consultativeservices@aruplab.com

Better Analytics | Better Solutions | Better Outcomes
ARUP Laboratories—making the best patient care, better.



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and its Department of Pathology*

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