



ARUP LABORATORIES FACT SHEET

MARCH 2018

CORPORATE OFFICERS

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President

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Senior Vice President

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Senior Vice President
Director of Technical Operations

Julio C. Delgado, MD, MS
Chief Medical Officer
Director of Laboratories
Chief, Division of Clinical Pathology

John R. Penrose, BS
Senior Vice President
Chief Information Officer

SUMMARY

ARUP Laboratories is a nonprofit national reference laboratory and a leader in innovative laboratory research and development. ARUP's test menu is one of the broadest in the industry, encompassing more than 3,000 tests, including highly specialized and esoteric assays. We offer comprehensive testing in the areas of genetics, molecular oncology, anatomic pathology, pediatrics, and pain management, among others.

Since its formation in 1984, ARUP has founded its reputation on reliable and consistent laboratory testing and innovative utilization management tools. When ARUP conducts surveys, clients routinely rate ARUP above other labs for best value and customer service, and respond that they would recommend ARUP to others.

Rather than competing with its clients for physician office business, ARUP offers education and consultative support to assist clients in improving diagnostics, streamlining operations, and reducing total cost-of-care. Our comprehensive utilization management program helps clients control utilization and improve patient care. As an academic enterprise of the University of Utah and its Department of Pathology, our focus is the patient, not short-term financial gains.

WHY STATEMENT

We believe in collaborating, sharing knowledge, and contributing to laboratory science in ways that provide the best value for the patient—it's why we exist; why we care; why we are an academic, nonprofit institution.

FACTS

- ARUP is one of the nation's top reference laboratories and is nationally recognized for excellence.
- We put patients before short-term financial gains, a point supported by our team of 16 genetic counselors who save clients thousands of dollars per month by working with ordering physicians to cancel duplicate genetic testing and correct misordered tests.
- ARUP provides some of the best turnaround times in the industry, due in part to the advanced instrumentation and automated systems used in specimen receiving, tracking, and retrieving.
- ARUP offers diagnostic laboratory testing services to thousands of clients, including academic hospitals, children's hospitals, multihospital groups, major commercial laboratories, group purchasing organizations, military and government facilities, and major clinics, in all 50 states.
- We are the reference lab of choice for more than 50 percent of the nation's university medical centers, pediatric hospitals, and teaching hospitals.
- ARUP has more than 90 medical experts available for client consultation. These professionals hold faculty appointments at the University of Utah School of Medicine; many participate in care teams at the Huntsman Cancer Hospital and Primary Children's Hospital.

**TOGETHER, ARUP AND
ITS CLIENTS ARE IMPROVING
PATIENT CARE TODAY AND
IN THE FUTURE.**



CONTACT INFORMATION

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- ARUP performs 99 percent of all testing onsite in one central location, operating 24 hours per day, 7 days a week, and processing an average of 50,000 specimens of blood, body fluid, and tissue biopsies per day.
- ARUP is home to more than 60 individual labs specializing in all aspects of clinical and anatomical pathology.
- ARUP's Specimen Receiving, comprised of both human operators and automated systems, has achieved Six Sigma levels (an error rate of no more than 3.4 per million).
- ARUP Blood Services, ARUP's state-of-the-art blood bank, provides 25 percent of all blood transfused in Utah. ARUP Blood Services is the sole blood provider for the University of Utah Hospital, Huntsman Cancer Hospital, Primary Children's Hospital, and Shriners Hospital for Children.
- Founded in 1996, ARUP's Institute for Clinical and Experimental Pathology® improves current laboratory tests, evaluates novel technologies, creates original methods and reagents, and conducts numerous research projects.
- We are a CLIA-certified diagnostic lab with more than 25 years of experience successfully supporting clinical trials. Our PharmaDx program provides clinical research and commercial testing to meet the unique requirements of the pharmaceutical industry.
- Our comprehensive utilization management program empowers our clients to manage testing costs without compromising patient care. UM+ provides customized analysis, consultation, and step-by-step guidance.
- ARUP has earned the rigorous ISO 15189 status from the College of American Pathologists.



visit our website for more information:
WWW.ARUPLAB.COM

ARUP is a nonprofit enterprise of the University of Utah and its Department of Pathology.

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