

# Billing Service Information



## Billing Support Options

### Billing/Accounts Receivable Systems

Companies that provide billing and accounts receivable software systems

### Outsourcing Companies

Companies that provide comprehensive billing services



## Is Software or Outsourcing Billing Best for Your Organization?

Software requires up-front capital to purchase, and outsourcing typically takes a percentage (average 7–10%) of net revenue.

Every laboratory has unique billing challenges. It's important to understand shortfalls with the current system before investing in billing software or outsourcing.



## Key Points to Consider

- What will the system or company provide that is not currently captured?
  - Management reports/customized reports
  - Information for HEDIS reports
  - Reduction in DAR
  - Managed care billing
  - Customer service for billing questions
  - Automated claims status, posting, and error reporting
- Will the system/vendor be used as an interim or long-term solution?
- Will the system/vendor maintain and update procedure coding, diagnosis coding, and claim editing?
- How will the system or vendor help in collecting missing billing information?
- What are the current, necessary requirements for a laboratory billing system or company?
- What is the up-front cost and staffing vs. the percentage of collectibles?
- Is the system or vendor familiar with laboratory billing?
- Does the company have any laboratory-specific references?

# Billing Company Contact Information



## Outsource Billing Services

| Name                                  | Phone        | Website               |
|---------------------------------------|--------------|-----------------------|
| APS Medical Billing—Pathology Billing | 800-288-8325 | apsmedbill.com        |
| Bell MedEx Medical Billing            | 888-987-6250 | bellmedex.com         |
| Kellison & Company                    | 216-464-5160 | kellison.com          |
| Laboratory Billing Solutions          | 603-766-8200 | laboratorybilling.com |
| PGM Billing                           | 877-969-1968 | pgmbilling.com        |
| QUADAX Incorporated                   | 440-777-6300 | quadax.com            |
| XIFIN                                 | 866-934-6364 | xifin.com             |



## Billing/Accounts Receivable Systems

| Name                              | Phone        | Website          |
|-----------------------------------|--------------|------------------|
| Allscripts                        | 800-334-8534 | allscripts.com   |
| Cortex Medical Management Systems | 800-278-4645 | cortexmed.com    |
| Hex Laboratory Systems            | 800-729-2085 | hexlab.com       |
| MDP Boston                        | 978-943-3068 | mdpboston.com    |
| NetLims                           | 201-894-5300 | netlims.com      |
| P3 Healthcare Solutions           | 844-557-3227 | p3care.com       |
| SCC Soft Computer                 | 800-763-8352 | softcomputer.com |
| Telcor                            | 402-489-1207 | telcor.com       |
| XIFIN                             | 866-934-6364 | xifin.com        |

Contact lists do not contain all resources for billing software companies or outsourcing vendors. ARUP does not recommend specific billing services or vendors.